# ANNUAL REPORT



**United Way** of Sandusky County



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# MESSAGE FROM OUR LEADERSHIP

Dear Friends and Supporters,

For 94 years, United Way of Sandusky County has been a pillar of support for our community, helping generations of families lead healthier, happier, and more secure lives. This journey would not have been possible without your unwavering generosity, compassion, and commitment to making a difference.

Sandusky County is a place we are proud to call home—filled with history, school spirit, and a strong sense of community. Yet, for many of our neighbors, meeting basic daily needs remains a challenge. Insights from the 2023 Community Health Assessment revealed that 15% of adults in Sandusky County reported needing help with essentials like food, clothing, shelter, or utilities. Among those with an income under \$25,000, that number rose to 39%. These statistics serve as a reminder that while we have made great strides, there is still work to be done.

Thanks to your support, United Way of Sandusky County has been able to take meaningful action, addressing these and other pressing needs head-on and uplifting those who need it most. Whether it's through our partnerships with businesses and local nonprofits, initiatives that empower individuals to achieve stability, or the many volunteer hours invested in strengthening our community, your contributions have been the driving force behind every success.

As you reflect on the past year and look through this annual report, we hope you feel a deep sense of pride in what we have accomplished together. But we also hope you feel inspired to continue this journey with us. Together, we can tackle the big-picture challenges that no single organization or individual can solve alone. Together, we can ensure that every family in Sandusky County has the opportunity to thrive.

Thank you for being a part of this incredible community and for being a part of the change. Here's to building a brighter future—together.

With gratitude,

Jill Simpson

United Way of Sandusky County

**CEO & PRESIDENT** 

ill Simpson

BOARD MEMBERS FY 2024

MaLinda Gibbs Board Chair AMSOIL, Inc.

> Lee Vivod Vice Chair

**Huntington National Bank** 

Bethany Brown Secretary

Sandusky County
Public Health

Amy Witter Treasurer

Fifth Third Bank

Anthony Walker Immediate Past Chair Fremont City Schools

**Kerry Adkins** 

Great Lakes Community
Action Partnership

Melanie Allen

Sandusky County Department of Job & Family Services

James Andrews
Retired

Nanci Kosanka Valley View Healthcare

Daniel Michaels
Whirlpool Corporation

Mark Prenzlin

The Mosser Group

Kendall Rieman
Croghan Colonial Bank

**Zachary Selvey**Dewey, Selvey,
and Liska, Attorneys



**OUR MISSION** We unite people and resources to build a stronger community.

# **OUR VISION**

We will be champions of our community, empowering individuals and improving lives, while striving for ideals that facilitate lasting, positive change.

# **VALUES**

**Integrity** – We practice care, compassion, and honesty in the stewardship of resources and relationships entrusted to us by our community.

**Diversity** – We value each person's unique gifts that strengthen our community through individual experiences, skills, and resources.

**Excellence** – We focus on achieving the highest standards of organizational excellence and are committed to achieving our mission and vision.

**Accountability** – We ensure effective, responsible, equitable and ethical management of the resources given to us by our community.

**Leadership** – We present a strong, united voice that inspires people to build a better, more self-sufficient community.

**Solutions** – We work collaboratively, effectively and strategically to improve pressing local health and human service needs, while creating a caring and responsive community.

# MEET OUR **STAFF**



**Jill Simpson** CEO/President



**Angelica Sanson Administrative Assistant** 

# LIVE UNITED



Rachel McCov **Programs/Events Coordinator** 

# WHEN YOU GIVE TO UNITED WAY, YOUR DOLLARS GO TOWARDS TRANSFORMING LIVES AND STRENGTHENING COMMUNITIES.

These funds support critical programs in areas such as education, health & safety, housing, and financial stability. By contributing, you become part of a collective effort to create lasting positive change for individuals and families in need.



# **CREATING LASTING CHANGE**

We fund programs that demonstrate their impact on improving lives in Sandusky County. When you give to United Way of Sandusky County, you are part of something bigger than just one life touched. You are helping us do the work it takes to create real change that will endure for generations to come.



# **MAKING A DIFFERENCE**

United Way of Sandusky County funds programs that touch thousands of lives in Sandusky County every year. When you give to United Way of Sandusky County you know that you are giving a child a new chance at reading or a young family a chance at financial stability, right here in our community.



# **LEADING**

United Way of Sandusky County is about leading our community and stepping up to tackle the real challenges that people face in Sandusky County, not just for today but, for generations to come.



# KEEPING IT LOCAL

United Way of Sandusky County serves Sandusky County. Our goals and approach to the programs we fund have a singular focus of creating lasting change for Sandusky County. You are helping a neighbor or co-worker.



# YOUTH OPPORTUNITY

# Helping young people realize their full potential.

At United Way of Sandusky County, we want all kids to soar. So we work with the people who care for them — from families and neighbors, to schools and community agencies — to connect young people with the support they need. Through early childhood education, out-of-school enrichment programs, and other support, we are helping prepare the next generation to lead our families, businesses, and communities.



1,600

Sets of school supplies distributed to Sandusky County School Kids



2,904

Sandusky County children received books through Dolly Parton's Imagination Library



3,094

Children participated in positive youth development programs



88

Students participated in college and career readiness programs



110

Parents and caregivers received wraparound support services

## **FUNDED AGENCIES & PROGRAMS**

### **Camp Fire Sandusky County**

Programs and Summer Camps

# CASA of Seneca, Sandusky, and Wyandot Counties

CASA of Sandusky County

## **Fremont City Schools**

**ACE Mentoring Program** 

## **Gibsonburg Exempt Village Schools**

Reading Mentoring Program

### **Girl Scouts of North East Ohio**

Troop-Based Girl Scout Leadership Experience

### Ottawa County Family Advocacy Center, Inc.

TNT Mentoring Program – Woodmore Schools

## Sandusky County 4-H

Community Clubs and Junior Camp

# Sandusky County Family & Children First

Wraparound Services

### **United Way of Sandusky County**

Dolly Parton's Imagination Library School Supply Drive

### **YMCA of Sandusky County**

Child Development Program Middle School – After School Program

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# **FUNDED AGENCIES & PROGRAMS**

### American Red Cross of Western Lake Erie

Services to the Armed Forces, Sandusky County

## Goodwill Industries of Erie, Huron, Ottawa, and Sandusky Counties

Employee Wellness Program

## Great Lakes Community Action Partnership

Senior Meals on Wheels Transportation Assistance Program

# Lutheran Social Services of Northwestern Ohio

Counseling

# Ottawa County Family Advocacy Center, Inc.

Fuel for Kids, Woodmore Schools

## **ProMedica Memorial Hospital**

Hospice of ProMedica Memorial Hospital

### Sandusky County Public Health

Welcome Home Cribs for Kids Program

## **United Way of Sandusky County**

Cancer Care Fund

## YMCA of Sandusky County

Membership Financial Assistance Program



# **FUNDED AGENCIES & PROGRAMS**

**Great Lakes Community Action Partnership**Financial Opportunity Center

**Liberty Center of Sandusky County** Homeless Shelter

# **FINANCIAL SECURITY**

# Creating a stronger financial future for every generation.

Everyone deserves the opportunity to earn a living that can sustain a family and build security for future generations. That's why we're partnering to help more adults thrive in a career, live in quality housing and build generational wealth.



98
Residents received financial education and coaching



120 Homeless residents secured permanent housing



# **COMMUNITY RESILIENCY**

# Addressing urgent needs today for a better tomorrow.

United Way believes every community deserves to prosper. We work with our neighbors to build resilient communities that are more connected, supportive and ready to respond to any challenge.







2,001

Community members in need were referred to services through First Call for Help



475

Domestic violence victims received service coordination and support



1,548

People received assistance meeting their basic needs

# **FUNDED AGENCIES & PROGRAMS**

American Red Cross of Western Lake Erie
Disaster Services, Sandusky County

**Liberty Center of Sandusky County** Domestic Violence Advocate Program **Sandusky County Habitat for Humanity**Ramp Program

Sandusky County Share & Care Center Family Financial Assistance Program **United Way of Sandusky County**First Call for Help

# **CORPORATE CHAMPIONS**

Our corporate champions generously supported our community through a corporate gift, matching funds, running a workplace campaign, or sponsorships.

## **BUSINESSES**

Advantage Ford Lincoln Sales, Inc.

Al Baumann Chevrolet-Buick, Inc.

**Amazon** 

**Amcor, Fremont Division** 

**Amcor Foundation** 

American Electric Power - Ohio (AEP - Ohio)

**Andersons Inc. Charitable Foundation** 

AT&T

**BCT (Building Community Together)** 

**Beck Suppliers/Friendship Food Stores** 

**Bethesda Care Center** 

**Biggby** 

**Bishop Hoffman Catholic School** 

**Breast Cancer Fund of Ohio** 

**Burkett Industries** 

C & S Wholesale Grocers

Carbo Forge, Inc.

**Choice One Engineering** 

Civista Bank

Clyde Lions Club, Inc

Columbia Gas of Ohio

**Community Health Services** 

**Croghan Colonial Bank** 

Crown Battery Mfg. Co. Inc.

**Custom Seal Inc** 

**Damschroder Roofing Inc.** 

**DTE Energy Foundation** 

**EG** America

Fifth Third Bank Foundation

**First Energy Foundation** 

First National Bank

**Foster Auto Body** 

Fraternal Order of Eagles #712

Fremont City Schools - District Office

Fremont Federal Credit Union

**Gabel Construction Co. Inc** 

**General Motors** 

**Great Lakes Community Action Parnership** 

(GLCAP)

**Green Bay Packaging** 

**Ideal Bakery, LLC** 

**Impact Credit Union** 

Janotta & Herner, Inc.

**Katura Recover & Training Services** 

**KeyBank** 

**KeyBank Foundation** 

**Knipp Farms** 

**Kokosing** 

**Liberty Center of Sandusky County** 

**Ludlow Composites Corporation** 

**Marathon Petroleum Company LLC** 

Matt Tille Enterprises, Inc.

McNaught McKay Electric

**Moonshine Entertainment** 

**Motion Controls Robotics, Inc.** 

**Nationwide Foundation** 

**Network For Good** 

O'Reilly Auto Parts

**Old Fort Banking Company** 

**Paypal** 

**Phaze 1 Screen Printing** 

**Premier Bank** 

**ProMedica Memorial Hospital** 

Sandusky County Dept of Job & Family

Services

Sandusky County Emergency Medical

Services

Sandusky County Family & Children First

Council

Sandusky County Public Health

Sandusky County Share and Care Center

**Shoe Sensation** 

State of Ohio Combined Charitable Campaign

Steinle GMC Cadillac

Style Crest Enterprises, Inc.

**Terra State Community College** 

The Andersons

The Bellevue Hospital

The Kroger Co.

The Mosser Group - WMOG

The National Lime & Stone Company

The UPS Store

**United Health Group** 

**Vanguard Sentinel Career & Technology** 

Centers

**Valley Electric** 

VFW Post 2947 Charities INC.

Vistra Corp

**Walmart Stores 1429** 

**Wass Works Consulting, LLC** 

**Wendt Key Team Realty** 

Westview Veterinary Hospital, Inc.

**Whirlpool Clyde Operations** 

**Whirlpool Foundation** 

**Zimmerman Building Company** 

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# LEADERSHIP GIVERS

# THANK YOU TO OUR DONORS FOR OVER 94 YEARS OF SERVING SANDUSKY COUNTY.

When you give to United Way of Sandusky County you support your neighbors living with cancer, raise awareness of the risks of drug abuse and obesity, help families in severe financial crisis, provide nutritious meals to seniors, and support the success of Sandusky County youth.

## Alexis de Tocqueville Givers (\$10,000+)

Hal & Diane Hawk

## **Visionary Champions (\$5,000 - \$9,999)**

Thomas & Dorothy Kern Scott & Shannen Lang

## **Ambassadors (\$2,500 - \$4,999)**

Sara Ellerbrock

## **Leaders (\$1,000 - \$2,499)**

Ryan Askins

Tracy & Heather Baughman

Michael Bercaw Gregory J. Darr

Rick & Michelle Egbert

Tim & Kim Ellenberger

Mike Fraley Brian R. Geffe

D & M Genzman Family Foundation

MaLinda Gibbs Kirby Holman

Karl & Ellen Honsperger

Robert Howard Mark Kelley

Christopher J. Kelly

Daryl & Cate Knipp

Lee N. Koenig Family Foundation

Brian D. Koenig Family Fund

Jake & Nanci Kosanka

Paul J. Martin Rod & Barb Opelt Dianna Pierce James Pry

Keith A. Reinbolt

Lawanda Robertson

Barbara Sharp

Mike & Laurie Sistrunk

Howard & Kay Stierwalt

**Anthony Walker** 

Robert & Ann Woolf

Eugene Zychowicz

## Pillars (\$500 - \$999)

Mark & Jodi Albright

James Andrews

James Apsey

David Bartlett, Jr.

Jolene S. Biggins

Howard E. Billups

Diane Borys

Frederick Bouyack

Mary Bower

Jamie Brubaker

Alicia Bryant

Richard Burkett

Courtney Burroughs

Ryan Byers

Kelly A. Calmes

Kristopher Cantrell

Maurice & Verna Carlo

**Roy Copley** 

Rae Cox

Bruce Darr

Rvan DeLand

Russell DeLuca

Jon & Melissa Detwiler

Mike & Julie DiCesare

Greg & Kim Diedrich

Porsche Donich

Chad Dunlap

Dale Duquette

Jason Durnwald

James & Diane Fails

Edward Ferback II

Andrew Ferbrache

**Amy Flores** 

**Daniel Foos** 

**Bethany Forrider** 

**Brian Fox** 

Randi Gelisse

Kenneth Gonya

Jamie Gottron

ourne oothon

Juli A. Gyurica

Timothy Hack

Joshua Hamernik

Kathryn Hanigosky

Megan Hawk

James Hill

William Hohman

Holland CPA

Joseph M. Hopple

Joyce Jackson

Geraldo Jacobo

Matt Jahna

David & Debra Jay

Jenna Jess

Russelle Jesse



Andretta Johnson-Sons Carol Jones Diane Y. Kamprath Marlene Karr Dan W. Keckler Christopher Kelly Christopher & Mary Knight Jillian Knipp Stephen Kromer Jr. Douglas Lay-Paul Daniel and Jacque` Lease Fernando Lemus-Deleon Nancy Lipstraw Tina Lloyd Barry & Jan Luse Eric Marcha Clinton & Rachel McCoy **Gregory McMaster** Christina Meggitt Allan Mehlow **Bob Michael Daniel Michaels** Jeanne Miller

Angie Morelock Christopher Murschel Issac Nuamah Lee Oglesbee Jim & Kathy Oliver Michael Ontko KayDee Osmon Annette Overmyer Dr. Ralph & Rina Oxley Kenneth Pierce Gary L. Pollock Dan & Carol Polter Kylie Pooch Mark Prenzlin **Gabriel Pridemore** Jeremy Riehl **Todd Ritenour Edward Roberts** Ronald Schumacher Amy & Dennis Schwartz Makala Scriver Karen S. Serviss Roger Shepherd

Gina Shiley Mark Shope Cheryl Siegle Jill A. Simpson Angela Skinner Jacob Smith Jason Smith Katheryn Smith Cornelia Starr John Timmons John Tripp Tanya Tuckerman Lee Vivod William Wallace Ryan Whitt Aaron Wilson Bradley W. Wiltse Mark Withrow Kevin Woessner Richard M. Wolf Berta Zilles Matthew & Kristin Zilles









**United Way** of Sandusky County

# **FISCAL YEAR 2024**

# STATEMENT OF FINANCIAL POSITION

FISCAL YEAR 2024 RUNS JULY 1, 2023-JUNE 30, 2024

Assets	2024
Cash and cash equivalents	\$ 236,058
Investments	\$ 1,394,663
Promises to give (less allowable for uncollectible promises)	\$ 128,144
Prepaid Expenses	\$ 6,511
Property and Equipment (less accumulated depreciation)	\$ 118,815
Total Assets	\$ 1,884,191
Liabilities and Net Assets Liabilities	
Accounts payable, withheld and accrued expenses	\$ 14,980
Allocations payable and refundable advances	\$ 341,698
Deferred Revenue	\$ 7,554
Total Liabilities	\$ 364,232
Net Assets	
Net assets without donor restrictions	\$ 1,249,114
Net assets with donor restrictions	\$ 270,845
Total Net Assets	\$ 1,519,959
Total Liabilities and Net Assets	<u>\$ 1,884,191</u>

# STATEMENT OF FINANCIAL ACTIVITIES

United Way proudly invests 83% of all dollars raised in programs and initiatives RIGHT HERE IN SANDUSKY COUNTY.

Revenues and Other Support	Without Donor Restrictions		With Donor Restrictions		Total	
Campaign revenue pledged for 2023	\$	-	\$ 714,688	\$	714,688	
Contributions received - current period	\$	561,818	\$ (561,818)	\$	_	
Less donor designations	\$	_	\$ (51,035)	\$	(51,035)	
Less pledges from other United Ways	\$	_	\$ (532)	\$	(532)	
Less allowance for uncollectible	\$	_	\$ (25,000)	\$	(25,000)	
Total 2023 Campaign Revenue	\$	561,818	\$ 76,303	\$	638,121	
Campaign revenue pledged for 2022						
Contributions received	\$	120,333	\$ (120,333)	\$	_	
Less donor designations	\$	(60,795)	\$ 60,795	\$	_	
Less pledges from other United Ways	\$	(5)	\$ 5	\$	_	
Less allowance for uncollectible	\$	(40,479)	\$ 25,000	\$	(15,479)	
Total 2022 Campaign Revenue	\$	19,054	\$ (34,533)	\$	(15,479)	
Contributions received from other United Ways	\$	5	\$ _	\$	5	
Total Campaign Revenue	\$	580,877	\$ 41,770	\$	622,647	
Other program contributions received	\$	_	\$ 90,978	\$	90,978	
Restrictions released (satisfied by payments)	\$	67,331	\$ (67,331)	\$	_	
Investment income (net expenses)	\$	178,323	\$ _	\$	178,323	
Special event income	\$	875	\$ _	\$	875	
Total Revenue and Other Support	\$	827,406	\$ 65,417	\$	892,823	
Distributions and Other Expenses						
Allocations to member agencies	\$	299,462	\$ _	\$	299,462	
Program Services	\$	221,420	\$ -	\$	221,420	
Management and general expenses	\$	68,581	\$ _	\$	68,581	
Fundraising expenses	\$	81,945	\$ _	\$	81,945	
Total Distributions and Other Expenses	\$	671,408	\$ _	\$	671,408	
Change in Net Assets	\$	155,998	\$ 65,417	\$	221,415	
Net Assets at Beginning of Year	\$	1,093,116	\$ 205,428	\$	1,298,544	
Net Assets at End of Year	\$	1,249,114	\$ 270,845	\$	1,519,959	

# UNITED FOR COMMUNITY SPECIAL EVENTS



United Way of Sandusky County



DAY OF CARING MAY 24, 2024

27 volunteers participated in our Annual Day of Caring at Camp Fire Sandusky County. Volunteers were assigned various tasks throughout the 47-acre campus to help prepare for the upcoming summer camps and programs.



**SCHOOL SUPPLY DRIVE** AUGUST 2, 2024

School supplies were collected and distributed to all the schools in Sandusky County to ensure all students have the tools they need to succeed.



**MEN AGAINST CANCER** 

**AUGUST 1, 2024** 

150 men attended the event, helping to raise over \$50,000 for the United Way Sandusky County Cancer Care Fund.



CAMPAIGN KICK-OFF SEPTEMBER 11, 2024

80 people gathered at Whirlpool to help kick off the official 2024 Annual Campaign.

# WE TAKE OUR COMMITMENT TO THE COMMUNITY SERIOUSLY

and do everything possible to earn and keep your trust. We are thrilled that third-party assessors continue to recognize our achievement in this area:



Once again, United Way of Sandusky County has earned Charity Navigator's

4-star rating. This is the highest possible rating and indicates that our organization adheres to sector best practices and executes its mission in a financially efficient way. Attaining a 4-star rating verifies that we exceed industry standards and outperform most charities in our area of work.

Gold Transparency 2024 Candid.

The Gold Seal recognition offered by Candid, an international online database of information about charities that advances transparency, enables users to make better decisions and encourages charitable giving.

# **GIVE**

# Your contribution to United Way of Sandusky County makes a real difference.

It is our job to coordinate and amplify your impact, so that you know your money is making the greatest possible difference. Dollars raised in our community, stay in our community to help build a better place for us all to live, work, and raise our families.

MAKE A GIFT ONLINE AT www.uwsandco.org

# **ADVOCATE**

# Mobilizing caring power to achieve measurable, meaningful results.

It'll take all of us to create the change we wish to see in Sandusky County. Encourage your friends and family to be a part of it by joining the United Way network!

# **VOLUNTEER**

# United Way brings people together to make Sandusky County stronger.

Building community well-being is a team project.

And we're calling on you to get involved! You can make a real difference for neighbors across Sandusky County.

Get Connected to volunteer opportunities in Sandusky County through www.uwsandco.org.





826 West State Street Fremont, Ohio 43420



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